UNITED STATES BANKRUPTCY COURT DISTRICT OF DELAWARE

IN RE: Chapter 11

BUILDING MATERIALS HOLDING . Case No. 09-12074(KJC) CORPORATION, et al., (Jointly Administered)

· Oatobox 22 2000

. October 22, 2009

Debtors. 2:00 p.m. (Wilmington)

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TRANSCRIPT OF PROCEEDINGS
BEFORE THE HONORABLE KEVIN J. CAREY
UNITED STATES BANKRUPTCY COURT JUDGE

APPEARANCES:

For the Debtors: Michael A. Rosenthal, Esq.

Gibson, Dunn & Crutcher, LLP

For the Committee: Christopher J. Giaimo, Esq.

Arent Fox, LLP

VIA TELEPHONE:

County of San Bernardino

California Taxing

Authority: Martha E. Romero, Esq.

Romero Law Firm

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- 1 THE CLERK: All rise. Be seated, please.
- THE COURT: Good afternoon, everyone.
- 3 MR. ROSENTHAL: Good afternoon, Your Honor. Michael
- 4 Rosenthal with Jeremy Graves from Gibson, Dunn & Crutcher and
- 5 Sean Beach and Robert Poppiti from Young Conaway on behalf of
- 6 the Debtors, Building Materials Holding Corporation and its
- 7 subsidiaries. And with us today is Paul Street, who's the
- 8 general counsel of Building Materials Holding Corporation.
- 9 Your Honor, I think I would rather have had a root canal than
- 10 go through the last 72 hours, and I think that everybody
- 11 that's at least in front of the bar would agree with me on
- 12 that.
- 13 THE COURT: Yes. They would probably prefer you go
- 14 through a root canal also.
- 15 MR. ROSENTHAL: I'm sure. We thought we were going
- 16 to, unfortunately, have to come in here on a contested basis,
- 17 having been unable to reach a resolution with the Committee.
- 18 I'm happy to report that shortly before walking over to the
- 19 court, we did reach a resolution with the Committee. We have
- 20 hurriedly revised the plan, the disclosure statement, and the
- 21 glossary to the plan to reflect the resolution. I warn the
- 22 Court we've handed up some black lines of those changes.
- 23 They're minimal, but at the same time, we did it very, very
- 24 hurriedly. So there may be some discrepancies that we'd like
- 25 the ability to conform to the deal which I am going to report

- 1 to the Court. We tried, I tried to catch everything, but I'm
- 2 sure I missed something. The basic changes, Your Honor,
- 3 between the plan that was filed late, late last night without
- 4 the deal and the plan that we are going forward on, the
- 5 disclosure statement that we're going forward on today
- 6 changes the treatment of the unsecured creditor class by
- 7 increasing the unsecured creditor fund from \$2 million to
- 8 \$5.5 million. I know the Court had not had a lot of time to
- 9 review what we filed last night, but it -
- 10 THE COURT: I saw that it had gone down to 2
- 11 million. From 5 million.
- MR. ROSENTHAL: Yes, Your Honor. That's part of the
- 13 root canal problem. But what we have also done, what we also
- 14 did in the plan last night, which we have continued in the
- 15 plan today is we raised the unsecured creditor fund back to a
- 16 \$5.5 million level, and we removed the death trap provisions
- 17 that had been included in all of the unsecured claim class
- 18 treatments. There is some other portions of this deal, if
- 19 you will, that I would like to report to the Court, because I
- 20 think they're important. As part of this arrangement the
- 21 Committee will agree to support the plan and not take any
- 22 action inconsistent with the plan. In view of that, we have,
- 23 in three or four places in the disclosure statement put some
- very simple language about the Committee supporting the plan
- 25 and urging creditors to vote for the plan. The expectation

- 1 based on the Committee's support for the plan, Your Honor, is
- 2 that there will not be a significant amount of work that
- 3 continues to be done by Committee counsel or their financial
- 4 advisors. Of course, we assume they're going to follow the
- 5 case to make sure that the consideration that's been promised
- 6 stays the same and doesn't shift from day to day. Which goes
- 7 in with, really, with the final part of this arrangement.
- 8 And that is that I think the Debtors, the Committee, and the
- 9 lenders are going to be submitting to the Court a stipulation
- 10 to the following general affect. The Committee is reserving
- 11 the right, and the lenders are agreeing to allow the
- 12 Committee to reserve the right to challenge the banks' liens
- or bring actions against the banks. As you recall, these
- 14 were reserved in connection with the cash collateral order.
- 15 However, the Committee will agree that so long as the plan
- 16 treatment to unsecured creditors does not change, they will
- 17 not bring any such action. And then I, we haven't, I think
- 18 it's probably the effective date, when the plan goes
- 19 effective the Committee will release any rights they have,
- 20 waive any rights they have to bring any such challenge claim
- 21 forever. And the theory here is that in the event the plan
- 22 changes, the Committee can go back and resurrect any, bring
- any potential claims they have against the banks.
- THE COURT: The Sword of Damocles will dangle until
- 25 the effective date.

- 1 MR. ROSENTHAL: Correct. Now Your Honor, we, we are
- 2 here today on the disclosure statement hearing. We can
- 3 proceed with the disclosure statement hearing first, or we
- 4 can proceed with the motion to approve the commitment fee
- 5 with respect to the exit financing.
- THE COURT: As you please, counsel.
- 7 MR. ROSENTHAL: All right. May I approach, Your
- 8 Honor?
- 9 THE COURT: You may. Thank you.
- 10 MR. ROSENTHAL: The first matter, Your Honor, is the
- order to, the motion to approve the commitment letter, and
- 12 the fee letter, and the payment of the commitment fee to the
- 13 exit credit facilities lenders. There were no objections to
- 14 this order. And we had originally submitted it under a
- 15 certificate of no objection. We withdrew the certificate not
- 16 because we received an objection, but because the Debtors and
- 17 the exit lenders were discussing the precise financial
- 18 covenants that would be attendant to the term sheet. We're
- 19 still in discussions along those lines, Your Honor. But we
- 20 have revised the order. If you look at page 2 of this
- 21 proposed order, Your Honor, in paragraphs 3 and 4, we have
- 22 revised the order to authorize the Debtors to pay the
- 23 commitment fee provided that there is an agreement reached
- 24 between the Debtors and the lenders on the financial
- 25 covenants. So just a little background for the Court. There

- 1 are three requirements now for the Debtors to be able to make
- 2 this payment. One is Bankruptcy Court approval sought by
- 3 this order. The second is that as a condition to making the
- 4 payment, the exit credit facilities lenders will have to
- 5 approve the plan. We obviously don't want to make a
- 6 significant commitment fee payment to the exit credit
- 7 facilities lenders and have them tell us that they don't
- 8 approve the plan. And the third, now, Your Honor, will be
- 9 this agreement as to the financial covenants. And we're not
- 10 very far off, but we have some issues about what the
- 11 covenants will be mid 2010. So we would ask the Court to
- 12 approve the order with respect to the commitment letter, the
- 13 fee letter, and the commitment fee.
- 14 THE COURT: I've reviewed the fee structure. It's
- 15 not cheap financing, but I don't run any, I run across any
- 16 cheap financing these days. Let me ask this, the papers did
- 17 not indicate the magnitude of what the expense reimbursement
- 18 would be. Any handle on that at this point?
- 19 MR. ROSENTHAL: I don't, Your Honor. I'm looking to
- $20 \, \text{Mr.} -$
- 21 THE COURT: And he's looking back, I see.
- MR. ROSENTHAL: He's looking at me. I don't, Your
- 23 Honor. But we're not contemplating that it be significant.
- 24 This is, as the Court observed, it's, it is expensive
- 25 financing. There is no inexpensive financing these days.

- 1 It's the only financing that we could find in a number of
- 2 months of searching that would enable the company to have the
- 3 funds that it needs on a timely basis.
- 4 THE COURT: Let me ask, does anyone else care to be
- 5 heard in connection with this motion? I hear no response.
- 6 Well, in the absence of objection I am inclined to approve
- 7 the request. Do you have a form of order for me?
- 8 MR. ROSENTHAL: I will. May I approach?
- 9 THE COURT: Yes. That order has been signed. I'll
- 10 make one other comment. I do appreciate the fact that there
- 11 was no request to keep any of that information under seal.
- MR. ROSENTHAL: Your Honor, the next matter -
- 13 thank you very much for that. We hope the credit markets
- 14 improve. I think everybody hopes they improve pretty
- 15 quickly. The next matter, Your Honor, is the hearing on
- 16 approval of the disclosure statement. Let me start by
- 17 walking the Court through the changes that we are filing in
- 18 the version before the Court today. I think the Court has a
- 19 copy.
- THE COURT: I do.
- MR. ROSENTHAL: Turn to romanette i, just the back
- 22 of the first page. We've added, it's basically the same
- 23 language that had been in the disclosure statement before,
- 24 however we've added the reference to the Committee supporting
- the plan and urging creditors to vote. The next change, Your

- 1 Honor, is on page 1, after the index. And this is a change,
- 2 Your Honor, that I've handwritten, because my computer skills
- 3 are not very good, and I obviously didn't pick up everything
- 4 I should have. But this reflects that the \$2 million is
- 5 increased from, to 5.5 in two areas where I did not pick it
- 6 up. Page 2, on the next page, we've revised the numbers, the
- 7 net debt numbers, to reflect that there will now be \$3½
- 8 million more in payments going out the door on the effective
- 9 date to the unsecured creditors, so that changes the net debt
- 10 numbers. Page 5, Your Honor, there's been a, we revised the
- 11 sources and uses chart, again to reflect the increase in the
- 12 payment from 2 million to 5.5. Same thing on page 6. The
- 13 change there is just a conforming change. Pages 8 and 11,
- 14 12, 13, these are charts, with respect to the distribution,
- 15 and they all have been changed to increase or change the
- 16 projected recoveries to the senior, the secured lenders and
- 17 to the unsecured creditor class by virtue of the increase in
- 18 the payment to the unsecured creditors. So the unsecured
- 19 creditor distribution is increased from 4.4% to 12.1%. And
- 20 there's been a slight reduction in the secured creditor
- 21 distribution. Just to make sure that we were doubly complete
- 22 here, Your Honor, we, there's another chart starting on pages
- 23 actually that's not right. Go to page 27. Again, in, on
- 24 27 we've added the reference to the Committee supporting the
- 25 plan. And the other chart, Your Honor, starts on page 46.

- 1 So in 46 and the pages following, we've just made the same
- 2 adjustments to reflect the change in the percentage
- 3 recoveries. Page 65, I did pick up this change from the 2
- 4 million to the 5.5 million, and that's reflected there. Page
- 5 89, again, we've revised the net debt numbers along the same
- 6 lines as I discussed before. And then finally, Your Honor,
- 7 at the end of the disclosure statement, in the conclusion and
- 8 recommendation, we added the reference to the Official
- 9 Committee of Unsecured Creditors and the company believing
- 10 the plan is in the best interest. Now those were the changes
- 11 that we made relative to the agreement that was just reached.
- 12 But I will tell the Court that we had had both a formal
- objection filed by the Committee some number of months ago to
- 14 some of the disclosures in the disclosure statement. And
- 15 then, since the last hearing, we received an email from the
- 16 Committee with some informal comments about the disclosure
- 17 statement. And we endeavored, to the best of our ability, to
- 18 incorporate, you know, all of their comments. And I think
- 19 we've successfully done so. There was not a second objection
- 20 filed, but we, you know, if you would compare the version of
- 21 the plan I think that was filed in, certainly with the
- 22 filing, and the disclosure statement was filed June 16th to
- the disclosure statement today, there are a number of changes
- that incorporate, primarily, comments that we received from
- 25 the Unsecured Creditors Committee. We also have received -

- do you have the other objections? We also received some
- 2 other objections and some comments from the IRS, from
- 3 Maricopa County, and we have incorporated all of those
- 4 comments into the disclosure statement and into the plan.
- 5 And they're not here. You know, they've signed off on those.
- 6 There were several letters that were sent in objecting to,
- 7 purporting to object to the disclosure statement. We listed
- 8 them in the agenda that we had filed with the Court. We do
- 9 not believe that these letters, these objections go to the
- 10 adequacy of the disclosure statement, and we believe Your
- 11 Honor, that to the extent that they deemed to be objections,
- 12 they should be overruled.
- 13 THE COURT: I reviewed your, the Debtors' response,
- 14 as it was contained in the chart, to these submissions.
- 15 MR. ROSENTHAL: Thank you, Your Honor. So based on
- 16 that, Your Honor, we believe that the disclosure statement
- 17 does presently contain adequate information, information
- 18 adequate to enable a, an investor to make a reasoned judgment
- 19 about whether to accept or reject the plan. And we would
- 20 hope that the Court would approve the disclosure statement.
- 21 We have some recommendations about dates, subject to the
- 22 Court's schedule that we would hope would be incorporated in
- 23 the order.
- 24 THE COURT: All right. Thank you. Let me ask if
- anyone else wishes to be heard in connection with disclosure.

- 1 MR. GIAIMO: With respect to the disclosure
- 2 statement, Your Honor, we believe, although we got at 1
- 3 o'clock in the morning, in sitting here and reviewing it as
- 4 counsel was going through it, it does appear that they've
- 5 addressed, from a disclosure statement standpoint, all of our
- 6 issues that we raised with them.
- 7 THE COURT: All right. Thank you. Does anyone else
- 8 wish to be heard?
- 9 MS. ROMERO (Telephonic): Yes, Your Honor. This is
- 10 Martha Romero and I'm appearing for the County of San
- 11 Bernardino, California Taxing Authority. And I just want to
- 12 represent that even though we got some documents, the latest
- 13 black line, late, that Debtors' counsel is very concerned
- 14 about our objections, or what we would have put forth as
- 15 objections. And we have worked out all of the language with
- 16 regards to the secured claims and tax claims, and I am
- 17 satisfied with the language. Although I haven't had
- 18 confirmation that that language was in fact going to put in
- 19 the, going to be put in the disclosure statement. And I
- 20 haven't had a chance to review the new black line that I
- 21 received yesterday. So maybe I could get confirmation from
- 22 someone that that language with regards to the secured tax
- 23 claims have been put in §4, I believe it's, it might have
- 24 been changed, but page 12 of the disclosure statement.
- 25 MR. ROSENTHAL: Yes, Your Honor. I would confirm

- 1 that. §4.4.2 of the plan and the related disclosure
- 2 statement provisions have been revised to address the
- 3 objection in the way that was agreed. I think the discussion
- 4 was actually between Mr. York in my office and counsel. But
- 5 we have made the changes that were requested.
- 6 THE COURT: All right. Thank you. Does anyone else
- 7 wish to be heard in connection with disclosure? All right.
- 8 I hear no further response. Well, based upon the revisions,
- 9 the agreements that have been made, and at this point the
- 10 absence of objection, and to the extent the letter
- 11 submissions to which Debtors' counsel referred should be
- 12 considered objections, I overrule them. They really go more
- 13 to payment of their claims rather than the quality of the
- 14 disclosure statement. I'm therefore, prepared to approve the
- 15 proposed disclosure statement assuming it's gotten into final
- 16 form, as it's been described to me here in court today. Let
- 17 me ask what you propose in the way of timing.
- 18 MR. ROSENTHAL: Yes, Your Honor. May I approach,
- 19 Your Honor?
- THE COURT: Yes. Thank you.
- 21 MR. ROSENTHAL: Your Honor, I've tendered a copy of
- 22 the proposed disclosure statement and solicitation procedures
- 23 approval order. We took the, frankly we took the liberty of
- 24 calling your chambers to find out what your calendar was
- 25 like. And we were told that you had December 10^{th} available

- 1 for a confirmation hearing. Based on that, we worked, in
- 2 effect, we worked backwards with some of the dates. So if
- 3 that is an acceptable date, what we were thinking, Your
- 4 Honor, let me tell you the dates we were thinking about,
- 5 which have, which are in the order that's before you. A
- 6 record date of today. October 27th for distribution of
- 7 solicitation materials. November 1st for notices of
- 8 publication of the confirmation hearing. November 16th for a
- 9 vote objection deadline. A voting deadline of November 25th.
- 10 And let me stop there. November 25th is the day before
- 11 Thanksgiving. But it is about 30 days after the packets will
- 12 have been mailed. The packets will have been mailed no later
- 13 than the 27^{th} . So 31 days in October, so November 25^{th} we
- 14 believe would give sufficient notice. The confirmation
- 15 objection deadline, we propose to set as the same date,
- November 25^{th} . And then on December 1^{st} , we have a deadline
- for creditors to bring a Rule 3018 claims estimation motion,
- 18 and in effect the mirror image of that for the Debtors to
- 19 bring an estimation motion related to votes that were cast
- 20 that we question. And then that all leads, Your Honor, into
- 21 two further dates. Reply dates for the confirmation
- 22 objections and for the estimation motions on December 7th.
- 23 And a confirmation hearing on December 10th.
- 24 THE COURT: All right. I took my laptop off the
- 25 bench when I went to NCBJ, and I forgot to bring it back

- 1 today. So let me turn to my courtroom deputy and ask her how
- 2 that fits.
- 3 UNIDENTIFIED SPEAKER: (Microphone not recording.)
- 4 THE COURT: Okay. And -
- 5 UNIDENTIFIED SPEAKER: (Microphone not recording.)
- 6 THE COURT: All right. Then, what does my Lotus
- 7 Notes have for that day, if anything?
- 8 UNIDENTIFIED SPEAKER: (Microphone not recording.)
- 9 THE COURT: Okay. 11 o'clock on the 10th is fine.
- MR. ROSENTHAL: Um-hum. 11 o'clock? Okay. We'll
- 11 write that into the order, Your Honor. We, a couple other
- 12 dates in here. You know, we have dates for the plan, what
- 13 the, the plan incorporates some dates, and we have dates for
- 14 serving cure notices which are 20 days in advance of the
- 15 confirmation hearing. I think it's pretty typical,
- 16 consistent with what we've seen in other orders from the
- 17 Court. We have a plan supplement date, pretty typical date,
- 18 which is 10 days before the voting deadline for filing plan
- 19 related final documents. Your Honor, if you look at the
- 20 order approving the disclosure statement, we have, we have
- 21 made these adjustments. As you look through the black line,
- 22 we've inserted these dates in the document. And then you see
- 23 conforming changes in the remainder, in the exhibits to the
- 24 order. There are - and in the, and obviously in the
- 25 ballots as well. And as I'm looking through the ballots I

- 1 can even see that we have a reference to, you know, the plan
- 2 dated October 1st. So there is a provision in the order, Your
- 3 Honor, which, which enables us to make conforming changes to
- 4 these ballots. And we've made a few changes that were
- 5 suggested by Garden City on the ballots, to make the
- 6 balloting process work more smoothly. We're hopeful Your
- 7 Honor, that the Court would enter this order.
- 8 THE COURT: All right. Let me ask does anyone have
- 9 any comment with respect to the proposed scheduling? I hear
- 10 no response. All right. Do you have a form of order for me?
- MR. ROSENTHAL: Your Honor, I'm told we need a few
- 12 minutes to fill in all the dates, if that would be okay.
- 13 THE COURT: Okay.
- 14 MR. ROSENTHAL: We have a small confirmation order.
- 15 May I approach?
- THE COURT: You may.
- 17 MR. ROSENTHAL: Disclosure statement order.
- 18 THE COURT: Thank you. The order has been signed.
- MR. ROSENTHAL: Thank you very much, Your Honor.
- THE COURT: Is there anything further for today?
- 21 MR. ROSENTHAL: Nothing further. I don't -
- 22 MR. GIAIMO: Just briefly, Your Honor. I want to
- 23 follow up on some comments that counsel made. He mentioned
- 24 that it was a lot like root canal. I kind of have a
- 25 different analogy. It was like being Bernie Madoff. First

- 1 they take away all the money, then the more you complain
- 2 about it, the more difficult they seem to make it. But I did
- 3 want to thank the Court for allowing us the time to conduct
- 4 some discovery before today's hearing, and I want to thank
- 5 the Debtors' counsel and their professionals who made
- 6 themselves available, provided a lot of documents, had us up
- 7 to New York, and really kind of clarified a lot of things for
- 8 us. At the end of the day it seemed like things were
- 9 continuing to move south for the Committee. And so the
- 10 settlement that we entered into, while heartbreaking for the
- 11 Committee, is probably the right thing to do. The
- 12 stipulation that counsel mentioned is going to be critical
- 13 for us, just because of our experience in the last three or
- 14 four months seeing every time we came back to the table,
- 15 something had seemed to move to our disadvantage. So as you
- 16 put it, the Sword of Damocles is important. I'm not exactly
- 17 sure who's head it's actually hanging over. I think it's
- 18 probably ours. But I think it's going to be very important
- 19 for us. So we'll get right to negotiating that with the
- 20 lenders and hopefully submit that under certification of
- 21 counsel soon, and move on, and kind of keep our fingers
- 22 crossed. But it's been an extremely difficult and, you know,
- 23 mildly disappointing road. But you know, I think at the end
- 24 of the day you have to do what's in the best interest of your
- 25 clients, and I think we've done that. So we, you know,

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1
     hopefully, we'll see a successful reorganization and the
 2
     company strive. And I think that's all we have.
 3
               THE COURT: All right. Thank you.
               MR. GIAIMO: Thank you, Your Honor.
 4
               THE COURT: Anything further? All right. Thank you
 5
     all. That concludes this hearing. Court will stand in
 6
 7
     recess.
 8
          (Whereupon at 2:44 p.m. the hearing in this matter was
 9
     concluded for this date.)
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17
               I, Jennifer Ryan Enslen, approved transcriber for
18
     the United States Courts, certify that the foregoing is a
19
20
     correct transcript from the electronic sound recording of the
     proceedings in the above entitled matter.
21
22
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UNITED STATES BANKRUPTCY COURT District of Delaware

In Re:

Building Materials Holding Corporation 720 Park Boulevard, Suite 200

Boise, ID 83712 EIN: 91–1834269 Chapter: 11

Case No.: 09-12074-KJC

NOTICE OF FILING OF TRANSCRIPT AND OF DEADLINES RELATED TO RESTRICTION AND REDACTION

A transcript of the proceeding held on 10/22/2009 was filed on 10/28/2009. The following deadlines apply:

The parties have 7 days to file with the court a *Notice of Intent to Request Redaction* of this transcript. The deadline for filing a *request for redaction* is 11/18/2009.

If a request for redaction is filed, the redacted transcript is due 11/30/2009.

If no such notice is filed, the transcript may be made available for remote electronic access upon expiration of the restriction period, which is 1/26/2010 unless extended by court order.

To review the transcript for redaction purposes, you may purchase a copy from the transcriber (see docket for Transcriber's information) or you may view the document at the clerk's office public terminal.

Clerk of Court

Date: 10/28/09

(ntc)

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